



# Royal Brighton Yacht Club

## The Sailors' Club

### GENERAL COMMITTEE MINUTES

Monday 28<sup>th</sup> June 2021, 6PM RBYC Committee Room

- **PRESENT:** Peter Strain, Paul Jenkins, John Mooney, Kalpana Merrett, Brett Heath, Peter Coleman, Cath Hurley, Marnie Irving, Murray Cowdell, Peter Gebhardt, Peter Demura, Philip Hall
- **APOLOGIES:** Nil
- **PREVIOUS MINUTES:**

The question of the rights of Junior Family member was confirmed that BH would propose a change to the rules to be put to a SGM and then to the AGM for voting by the members.

PS updated the committee on the current situation with dredging and the pier repair works, we are awaiting confirmation from Parks regarding the funding model for the dredging project.

#### True and accurate record

**MOVED:** Peter Strain **SECONDED:** Murray Cowdell **CARRIED**

- **CORRESPONDENCE:**
  - Email received from J.Leckey. BH to contact JL and explain process that GC needs to undertake. FOB access has been provided for F & B and certain access areas.
  - Email received from Parks Victoria outlining expected Pier closure during stage 2 construction works. PS & PH will meet with contractor next week.
- **FINANCE REPORT:** Taken as read.

PD highlighted that Financial result was a good result for the club, however we need to be mindful that we are subject to government covid restrictions at any time.



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**Motion:** Finance Report be accepted

**MOVED:** Peter Demura

**SECONDED:** Peter Strain

**CARRIED**

- **GENERAL MANAGER'S REPORT:** taken as read.

Items of current concern were the staffing requirements of the Sailing Office and the Kitchen. The question of access to the Marina is also of major concern.

- **FUNCTIONS FORECAST:** taken as read

- **SAILING MINUTES & REPORT:** taken as read

- BH updated the GC regarding the ORCC handicapping system.
- 2022 Victorian Keelboat Championship (former Range Series)
- Keelboat Skippers Forum
- Frostbite Regatta with RMYS.

- **MEMBERSHIP REPORTS:** taken as read

- A general discussion was held regarding the influx of Icebergers from The Baths and ensuring that they are aware they cannot bring visitors to use facilities.
- Membership numbers are currently the highest in 5 years.
- Social Sub-Committee has been formed. CH will circulate notes on the first meeting.

**Motion:** to approve list of new members as listed below:

**MOVED:** Cath Hurley

**SECONDED:** Paul Jenkins

**CARRIED**



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## New Members to be ratified at committee 28.06.21

David Loutit	Senior
Rod Cuthbert	Senior
Andrew McCallum	Crew Plus
Marc Jukes	Crew Plus
Peter Graham	Gym
Gwilym Davies	Gym
John Rohan	Gym
Jamieson Bull	Gym
Tom Naylor	Gym - Iceberger
Jonathan Greenwood	Iceberger
Stella Voules	Iceberger
Toby Conn	Intermediate
Natalie Michelli	Iceberger
Lachlan Weber	Youth
Jack Eickmeyer	Youth
Angus McIntyre	Youth
Aidan Simmons	Youth

- **CRUISING GROUP REPORT:** taken as read

PJ notified the GC of retirements and new members to the Cruising Group Sub-Committee.

Upcoming Titanic Night 17<sup>th</sup> September.

No entries for Stars & Compass trophy, paper to be carried over for next year.

- **ICEBERGER REPORT:**

Marina Safety Plan has been posted in clubhouse and marina. New life ring on marina is located on attenuator. It was decided not to exclude wetsuits from the changerooms and to add a footbath at the entrance to try to exclude some sand from the clubhouse.



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- **IDAG MINUTES:** Nil to report
- **GENERAL BUSINESS:**
  - It was agreed that we would communicate with Members regarding the Pier closure including the recent Press Release. We have also recently applied for rent relief which, if granted, we may pass onto Marina Owners as a pro-rata rebate.
  - The Committee has received a proposal to award an Honorary Life Membership, this was passed unanimously by the committee.

MEETING CLOSED:

7.45pm

NEXT MEETING: Monday 26<sup>th</sup> July 2021

# Media Release

**The Hon Melissa Horne MP**

Minister for Consumer Affairs, Gaming and Liquor Regulation  
Minister for Ports and Freight  
Minister for Fishing and Boating



Thursday, 24 June 2021

## MIDDLE BRIGHTON PIER ON TRACK FOR SUMMER REOPENING

Vital repair and maintenance work to Middle Brighton Pier are set for completion to restore public access just in time for summer.

The repairs to 340 metres of the pier will ensure its safety while planning is undertaken for the long-term vision of the pier precinct. The works are funded through the Victorian Government's \$24 million Piers and Jetties economic stimulus packages.

Urgent remediation work to the underside of the section built in 1977 was carried out between January and April 2021 to strengthen the piles and crossheads. The final stage of repairs to the section from the foreshore to the marina entrance will commence in mid-July and is expected to be completed by December 2021.

The pier will be completely closed for approximately ten weeks from mid-July to end of September 2021. A 150 metre section of pier from the foreshore up to the low landing may be opened at stages during the works to allow public access.

Once complete, 340 metres of the pier, between the foreshore and marina entrance, will be reopened for all visitors including pedestrians, swimmers, boaters, and anglers to enjoy.

Further information about the project is available at [www.parks.vic.gov.au/projects](http://www.parks.vic.gov.au/projects).

### Quotes attributable to Minister for Ports and Freight Melissa Horne

*"We know locals want to get back to Middle Brighton Pier as soon as they can and that's why we're getting on with the final stage of repairs safely and quickly with minimal interruptions over the quieter winter period."*

*"We will continue to work closely with the local community and Royal Brighton Yacht Club members to minimise the impact of this closure."*

### Quote attributable to Member for Southern Metropolitan Region Nina Taylor

*"We're pleased the Middle Brighton Pier repairs are progressing well and look forward to welcoming the community back to this iconic pier just in time for the warmer summer months."*

25/10/2019: Permits to dredge from Parks Vic. and DELWP.

End March phone call with Graeme Davis Parks Victoria suggesting Parks Vic should do the dredging and recommended the Club write to Minister Horne.

4/4/2020 Letter to Minister Horne seeking help to dredge the channel. No reply.

4/4/2020 Email from Clifford Hayes MLC supporting the letter to Minister Horne re dredging.

29/5/2020 Letter to Clifford Hayes MLC in relation to the pier but also requesting response to the letter to Minister Horne of 4/4/2020 in relation to dredging.

5/6/2020 Email from Graeme Davis Parks Vic. re pier and noting no response in relation to dredging from Minister Horne

22/10/2020 Email correspondence with Hon Nina Taylor in relation to dredging. Zoom meeting including John Mooney.

1/2/2021 Letter to Jo Richards Parks Vic detailing correspondence with Nina and Minister Horne

10/3/2021 Meeting @ RBYC Jo Richards, Graeme Davis Hannah, JM RJ PS support for PV doing dredging.

14/3/2021 2 Phone calls with Graeme Davis (PV) update on the pier and suggesting to write again to Minister Horne re dredging.

21/3/2021 Letter to Minister Horne follow up to dredging.

15/4/2021 Zoom Meeting with Nina Taylor MLC.

21/4/2021 Phone call from Samantha McArthur to arrange a Teams Meeting to discuss dredging.

6/5/2021 Teams Meeting Hosted Sam McArthur Senior Advisor Minister Horne Included Jo Richards, Carol Nichols, (PV) Andrew Newman(DOT) Agreed to get response withing 3 weeks.

19/5/2021 Meeting with Nina Taylor @ Port Melb office to update her with all information the Club has in relation to the Pier and Dredging.

3/6/2021 Email to Jo Richards follow up response from Teams Meeting of 6/5/2021. Expecting response soon.

15/6/2021 Phone call with Sam McArthur. No details of funding agreed to call again 25/6/2021.



# Royal Brighton Yacht Club

## The Sailors' Club

Hon Melissa Horne MP  
Minister for Ports and Freight  
1 Spring Street  
Melbourne, Victoria. 3000  
Australia

29<sup>th</sup> June 2021

### **Re: Brighton Harbour and Pier**

Dear Ms Horne

Dredging in Middle Brighton Harbour As you are aware RBYC (the Club) has engaged with you, Parks Victoria and your representatives since April 2020 seeking the Government to undertake dredging of the eastern channel adjacent what is known as the dog beach. See my letters to you of 20<sup>th</sup> April 2020 and 22<sup>nd</sup> March 2021.

To recap;

The Club remains greatly concerned to ensure dredging to the eastern channel to allow safe access of the public boating channel to the Middle Brighton pier and the Club's marina and hardstand facility. Access is currently restricted because of the lack of depth and the severe narrowing of the channel. The silted-up sections of the Channel is not part of the leased premises and access for emergency craft is the sole responsibility of Parks Victoria. It is now unsafe to use the channel and emergency craft are unable to do so.

Numerous meetings and contact have been made with your representatives and Parks Victoria where the Club has been led to believe that government supports the Club's request and only requires your approval. This includes our meeting with Samantha McArthur, Jo Richards, Carol Graeme Davis (Parks Vic.), Andrew Newman (Dept Transport) on 6 May 2021.

Despite being left with the understanding that dredging would proceed once funding was secured this has not occurred.

The club has had restricted access to its leased facility since May 2020 when Parks Victoria closed the pier. The Club suffered considerable financial impact when a number of boats and their members left the Club because of the shutdown of the pier. We now understand repairs to the pier will commence in July and there will be no access to the marina facility for at least 10 weeks assuming there are no delays. The Club now feels obliged to its members to heavily discount the boat owners leasing fees given how difficult access will now be to get to their boats for such a significant period of time. From the experience of March last year we are unfortunately faced with losing many more members and their boats. The financial impact will be most crippling and heartbreaking for our 146 year community institution. The Club is obviously grateful the Pier is now being repaired but is extremely concerned that services will be disconnected for long periods. Failure to have continuous electrical power, will cause serious damage to all boats batteries and electrical systems and void the marina security. Water supply will equally void the fire protection for the marina and boats. It is also noted Telstra has a mobile installation on the breakwater that equally needs continuous power supply.



# Royal Brighton Yacht Club

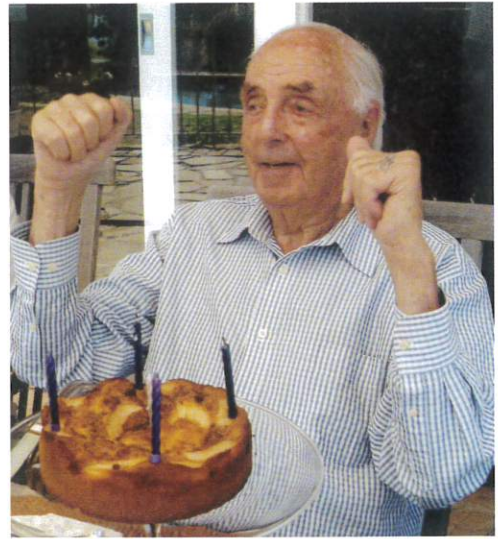
The Sailors' Club

In summary, the club considers the government's failure to act is totally unacceptable. Access to the pier for emergency craft is fundamental requirement of government. Safe access through the eastern channel to the Club's lease facility is a fundamental obligation of the lessor, Parks Victoria. Despite assurances the situation remains unresolved and under the Coastal Management Act dredging between November and April not approved for environmental reasons. You must agree this situation is unacceptable. The club requests as a matter of urgency that the government immediately commits to approving funding and directing Parks Victoria proceed with the dredging. If this does not occur the club will very reluctantly look to its available remedies. We wish to avoid this, but the delay and worsening issue leaves us with no choice. The club awaits your early response.

Yours Faithfully

Peter Strain  
Commodore Royal Brighton Yacht Club.





## John Akhurst

25th Jan 1919 - 12th May 2021

Dear Mandy, R.B.Y.C Commodore,  
flag officers, members & staff.

Thank you for your condolences  
sent to Mum on Dad's passing.  
She is understandingly sad but  
recognises the wonderful 73  
years they shared together &  
acknowledges his even longer  
passion he had for R.B.Y.C.  
(Sometimes she even wondered  
where she stood in the pecking  
order!)

We will miss him greatly but he  
has left us with a wonderful  
legacy of family love.

with grateful thanks,  
on behalf of Mum  
Margot (Kinpton)



# **ROYAL BRIGHTON YACHT CLUB INC.**

## **Financial Reports**

**for the eleven months  
ended**

**31<sup>st</sup> May 2021**

## RBYC Financial Results May 2021

In May, the Club recorded a net operating surplus of \$99k, \$91k above budget, while the net deficit was \$627 compared to a budget deficit of \$93k. Overall in the year to May 2021, the net deficit stands at \$76k, against a budgeted loss of \$434k. The strong result, despite a lockdown towards the end of month, reflects much higher than budget outcomes for catering, functions, marina and hardstand and membership with total revenue up \$146k while expenses were up by almost \$55k. Apart from the higher cost of goods sold associated with increased catering revenue, the major increase were for repairs and maintenance (men's showers and marina electrical works) and employment costs. The latter were boosted by a final payment to the outgoing GM. Employment costs as a proportion of total income declined to 42%, compared with 47% in April and 37% in May 2000. The cash balance declined by \$220k mainly due to a reduction in liabilities including GST and Statutory payments, bank debt, trade creditors and deferred income. This was in part offset by an increase in liabilities due to the term funding of the Club's insurance premiums. Overall, the cash balance is much higher than a year ago and will be further boosted in coming months by membership and marina payments.

### Royal Brighton Yacht Club Profit & Loss - Summary

	May 2021			Year to Date		
	Actual \$	Budget \$	Variance \$	Actual \$	Budget \$	Variance \$
<b>Income</b>						
Catering Revenue	\$222,307	\$155,500	\$66,807	\$1,873,724	\$2,356,890	-\$483,166
Membership Income	\$78,193	\$51,500	\$26,693	\$682,310	\$586,500	\$95,810
Marina, Hstand & Storage	\$134,611	\$93,058	\$41,553	\$1,056,422	\$1,024,138	\$32,284
Sailing Income	\$15,007	\$3,865	\$11,142	\$68,850	\$76,440	-\$7,590
OTB Income	-\$509	\$600	-\$1,109	\$102,869	\$83,582	\$19,287
Other Revenue	\$8,352	\$7,816	\$536	\$513,276	\$314,165	\$199,111
<b>Total Income</b>	\$457,960	\$312,339	\$145,621	\$4,297,450	\$4,441,715	-\$144,265
Catering Cost Of Sales	\$78,560	\$43,301	\$35,260	\$664,623	\$702,587	-\$37,964
<b>Gross Profit</b>	\$379,400	\$269,039	\$110,361	\$3,632,827	\$3,739,128	-\$106,302
<b>Expenses</b>						
General Operating Expenses	\$19,755	\$17,394	\$2,361	\$188,664	\$220,621	-\$31,957
Professional Fees	\$7,460	\$9,164	-\$1,704	\$87,197	\$92,473	-\$5,277
Equipment Expenses	\$5,001	\$3,025	\$1,976	\$27,905	\$37,775	-\$9,870
Insurances, Licenses & Rego	\$10,142	\$15,000	-\$4,858	\$107,179	\$166,200	-\$59,021
Advertising & Promotions	\$1,961	\$3,712	-\$1,751	\$28,612	\$40,776	-\$12,164
Occupancy Costs	\$25,029	\$29,026	-\$3,997	\$246,294	\$320,319	-\$74,024
Debt Recovery Costs	\$0	\$1,000	-\$1,000	\$2,265	\$11,000	-\$8,735
Maintenance & Repairs	\$17,473	\$3,964	\$13,509	\$131,192	\$146,743	-\$15,551
Internal Club Expenses	\$127	\$350	-\$223	\$2,800	\$4,050	-\$1,250
Sailing Expenses	\$970	\$750	\$220	\$18,119	\$38,225	-\$20,106
Employment Expenses	\$192,623	\$177,822	\$14,801	\$1,771,576	\$1,998,886	-\$227,310
<b>Total Expenses</b>	\$280,541	\$261,208	\$19,334	\$2,631,360	\$3,092,068	-\$460,708
<b>Operating Surplus</b>	\$98,858	\$7,831	\$91,027	\$1,001,466	\$647,060	\$354,406
<b>Total Other Income</b>	\$11	\$306	-\$295	\$350	\$3,305	-\$2,955
<b>Total Other Expenses</b>	\$98,242	\$101,231	-\$2,989	\$1,077,924	\$1,083,886	-\$5,962
<b>Net Surplus/(Deficit)</b>	\$627	-\$93,094	\$93,721	-\$76,107	-\$433,521	\$357,414
<b>Other Financial Metrics</b>	<b>May-21</b>	<b>Apr-21</b>	<b>May-20</b>			
<b>CAPEX</b>	\$7,145	\$94,315	\$1,091			
<b>Cash at Bank</b>	\$765,748	\$987,923	\$132,028			

## Royal Brighton Yacht Club Balance Sheet - Summary

Account Name	March 2021	April 2021	May 2021
<b>Assets</b>			
<b>Current Assets</b>			
Total Trading Bank Accounts	\$1,140,758	\$992,354	\$786,545
Total Floats	\$2,711	\$2,716	\$2,728
Total Clearing Accounts	-\$9,032	-\$5,909	-\$22,275
Total Debtors	\$229,153	\$117,406	\$120,987
Total Receivables	-\$599	-\$22	\$0
Total Prepayments	\$75,939	\$58,868	\$131,657
Total Stock	\$94,170	\$80,411	\$74,005
<b>Fixed Assets</b>			
Total Property	\$5,259,498	\$5,308,578	\$5,268,811
Total Marina & Hardstand	\$1,116,389	\$1,082,635	\$1,048,036
Total Plant & Equipment	\$299,156	\$295,050	\$290,836
Total Boats	\$344,138	\$337,590	\$330,825
Total Intangible Assets	\$0	\$0	\$0
<b>Total Assets</b>	<b>\$8,552,280</b>	<b>\$8,269,677</b>	<b>\$8,032,156</b>
<b>Liabilities</b>			
Total Trade Creditors	\$111,859	\$63,581	\$42,835
Total Accruals	\$91,601	\$117,000	\$102,208
Total GST and Statutory Liabilities	\$152,648	\$172,918	\$100,446
Total Employee Provisions	\$164,665	\$140,385	\$147,083
Total Bonds & Other Liabilities	\$35,608	\$35,608	\$35,608
Total Deferred Income- Members	\$271,436	\$204,151	\$129,494
Total Deferred Income- Marina	\$518,344	\$431,617	\$332,744
Total Bank Loans	\$1,295,654	\$1,266,002	\$1,236,382
Total Other Finance	\$875,354	\$865,444	\$931,757
<b>Total Liabilities</b>	<b>\$3,517,169</b>	<b>\$3,296,707</b>	<b>\$3,058,558</b>
<b>Net Assets</b>	<b>\$5,035,111</b>	<b>\$4,972,971</b>	<b>\$4,973,598</b>
<b>Total Equity</b>	<b>\$5,035,111</b>	<b>\$4,972,971</b>	<b>\$4,973,598</b>

Peter Demura  
Honorary Treasurer  
23rd June 2021

11/06/2021

Royal Brighton Yacht Club  
253 Esplanade, Middle Brighton  
VIC, 3186

Dear Board Members,

**RE: Royal Brighton Financial Results – May 2021**

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Below is a summary of the Club's financial results for May 2021 as well as accompanying commentary.

**Financial Results May 2021:**

The financial reports for the period have been prepared on a calendar month basis for the period from 1<sup>st</sup> May to 31<sup>st</sup> May 2021.

May was a great month of trading for the Club with the continued improvement in revenue for all the major revenue streams despite the Club was under lockdown from 28<sup>th</sup> to 31<sup>st</sup> May 2021.

The Catering revenue has exceeded the budget by \$66k, this was due to a substantial boost of revenue from the members and function department. Membership subscriptions increased in revenue compared to budget by \$26.6k and increased from last year's result. Marina & Hardstand incomes have also increased compared to budget and last year's result by \$41.5k and \$28k respectively. The total Sailing and OTB income were short to budget by \$1.1k and \$4k compared to the same period last year.

Water rates are low due to over-accrued for 3 months in February to April 2021. From an expenditure perspective, the majority of the expenses were on par with the budget's expectations, except for the Repair and Maintenance Expenses which have exceeded the budget by \$14k. These include:

- R&M Clubhouse - \$7.6k
- R&M Marina - \$7k for carrying out electrical maintenance and repairs

Additionally, the Club has acquired the below-fixed assets for the month:

- \$1k for the bathroom renovation works.
- \$6.8k for the installation of the shower glazing for the bathroom.

For the month, the employment costs were higher than the budget due to an entitlement payout of \$7k to Hannah Catchpole upon her Bonus. The total employment ratio reaching 42% for the month.

In summary, the Club has generated \$98.8k Operating Profit for the month and YTD Operating Profit is sitting at \$1m, which is 54.80% above budget.

Please see the table below, the total employment cost ratio to total revenue for the last three months as well as last year.

Mar-21	Apr-21	May-21
39%	46%	42%

Mar-20	Apr-20	May-20
35%	36%	37%

Please note the upcoming statutory liabilities listed below:

Upcoming Liabilities	Amount	Due Date
Current payment plan	\$37,731.63	Weekly payment of \$5k
September-20 Payroll Tax	\$158.59	07/09/2021
October-20 Payroll Tax	\$18.62	07/12/2021
November-20 Payroll Tax	\$5,860.98	07/12/2021
December-20 Payroll Tax	\$6,254.85	07/12/2021
January-21 Payroll Tax	\$7,200.45	07/03/2022
February-21 Payroll Tax	\$5,166.36	07/03/2022
March-21 Payroll Tax	\$6,215.22	07/03/2022
April-21 Payroll Tax	\$7,375.92	07/06/2022
May-21 Payroll Tax	\$6,789.51	07/06/2022
May-21 Super	\$16,372.9	28/06/2021
May-21 IAS	\$30,070.00	21/06/2021
<b>Total</b>	<b>\$129,215.03</b>	

The Balance Sheet of the Club reflects the latest known financial position as at the end of May 2021 and I can confirm that the Club is up to date with all statutory payments and lodgements.

As always, I encourage queries and discussion over the financial accounts. Please feel free to contact me should you have any queries or wish to discuss it.

Kind Regards,



**Freddie Deegan**

*Director – On Tap Hospitality*

**Balance Sheet [Multi-Period]**

March 2021 To May 2021

		March	April	May
1-0000	Assets			
1-1000	Trading Bank Accounts			
1-1010	BOM- Business Chq Acc**157544	\$60,522.79	\$22,220.60	\$2,722.95
1-1015	BOM- MbrShp Marina Acc**098419	\$875,446.85	\$885,343.39	\$729,021.85
1-1020	BOM Coll Term Deposit x043	\$17,054.67	\$17,054.67	\$17,065.12
1-1025	BOM- Yachting Foundation x141	\$2,260.79	\$2,260.79	\$2,260.79
1-1031	BOM-Business Access Saver x391	\$185,473.06	\$65,474.28	\$35,474.62
	Total Trading Bank Accounts	\$1,140,758.16	\$992,353.73	\$786,545.33
1-1100	Floats			
1-1105	Cash on Hand	\$1,000.00	\$1,000.00	\$1,000.00
1-1110	Till Floats	\$1,400.00	\$1,400.00	\$1,400.00
1-1125	Petty Cash	\$310.65	\$316.02	\$328.45
	Total Floats	\$2,710.65	\$2,716.02	\$2,728.45
1-1200	Clearing Accounts			
1-1210	Cash Clearing	-\$13,007.62	-\$15,772.15	-\$22,013.78
1-1250	Eftpos Clearing	\$3,975.96	\$9,862.99	\$38.80
1-1256	Stripe payment Clearing	\$0.00	\$0.00	-\$300.00
	Total Clearing Accounts	-\$9,031.66	-\$5,909.16	-\$22,274.98
1-1300	Debtors			
1-1310	Trade Debtors	\$37,722.77	\$13,875.17	\$17,590.57
1-1320	Accrued Income	\$31,800.00	\$0.00	\$0.00
1-1330	Other Debtors	\$186,569.16	\$130,470.30	\$130,335.47
1-1340	Provision for Doubtful Debts	-\$26,939.11	-\$26,939.11	-\$26,939.11
	Total Debtors	\$229,152.82	\$117,406.36	\$120,986.93
1-1350	Receivables			
1-1355	Members Control Account	-\$598.89	-\$21.88	\$0.00
1-1370	Cruising Group Account	\$42,704.22	\$42,747.52	\$42,607.52
1-1375	Cruising Group Clearing Acc	-\$42,704.22	-\$42,747.52	-\$42,607.52
1-1380	Icebergers Clearing Account	\$0.00	\$110.00	-\$330.00
1-1390	Icebergers Group Account	\$0.00	-\$110.00	\$330.00
	Total Receivables	-\$598.89	-\$21.88	\$0.00
1-1400	Prepayments			
1-1410	Prepayments - General	\$44,969.65	\$34,958.65	\$26,350.37
1-1420	Prepaid Insurance	\$6,793.36	\$0.00	\$77,526.67
1-1425	Prepaid Workcover	\$23,909.56	\$23,909.56	\$23,909.56
1-1430	Prepaid Interest	\$265.94	\$0.00	\$3,870.29
	Total Prepayments	\$75,938.51	\$58,868.21	\$131,656.89
1-1600	Stock			
1-1610	Inventory- Beverage	\$64,019.09	\$52,785.88	\$51,547.51
1-1611	Inventory-Beverage non-alcohol	\$8,865.89	\$8,224.46	\$2,956.00
1-1630	Inventory- Food	\$10,809.48	\$9,522.33	\$10,000.00
1-1650	Inventory- Clothing & Merch	\$10,475.13	\$9,878.60	\$9,501.96
	Total Stock	\$94,169.59	\$80,411.27	\$74,005.47
1-1710	Property			
1-1713	Club House Leasehold at Cost	\$9,026,635.01	\$9,120,949.87	\$9,128,094.46
1-1714	Amortisation Club House Imp	-\$4,526,683.94	\$4,563,582.11	\$4,602,153.36
1-1715	Yard Leasehold Imp at Cost	\$180,929.18	\$180,929.18	\$180,929.18
1-1716	Amortisation Leasehold Yard	-\$174,710.18	-\$174,808.79	-\$174,910.69
1-1717	ROU Assets - Parks Victoria	\$115,923.46	\$111,286.52	\$106,649.58
1-1719	ROU Assets - Bayside City Council	\$637,404.09	\$633,802.94	\$630,201.79

**Balance Sheet [Multi-Period]**

March 2021 To May 2021

		March	April	May
Total Property		\$5,259,497.62	\$5,308,577.61	\$5,268,810.96
1-1721	Marina & Hardstand			
1-1723	Marina Leasehold Imp at Cost	\$7,938,844.32	\$7,938,844.32	\$7,938,844.32
1-1724	Amortisation Leasehold Marina	-\$6,844,765.58	\$6,878,160.86	\$6,912,388.60
1-1725	Hardstand Leasehold at Cost	\$764,292.96	\$764,292.96	\$764,292.96
1-1726	Amortisation Hardstand Imp	-\$741,982.94	-\$742,341.68	-\$742,712.38
Total Marina & Hardstand		\$1,116,388.76	\$1,082,634.74	\$1,048,036.30
1-1740	Plant & Equipment			
1-1742	Furniture, Plant & Equipment	\$1,307,934.11	\$1,307,934.11	\$1,307,934.11
1-1744	Accum Depreciation Plant etc	-\$1,148,737.38	\$1,151,562.10	\$1,154,452.18
1-1750	Marina & HStand Equip at Cost	\$476,220.43	\$476,220.43	\$476,220.43
1-1755	Marina & HStand Equip Acc Depn	-\$336,260.82	-\$337,542.36	-\$338,866.62
Total Plant & Equipment		\$299,156.34	\$295,050.08	\$290,835.74
1-1800	Boats			
1-1810	Rescue & Work Boats at Cost	\$738,668.37	\$738,668.37	\$738,668.37
1-1815	Accum Depreciation Rescue Boat	-\$491,973.38	-\$496,855.64	-\$501,900.65
1-1825	OTB Sailing Boats at Cost	\$222,082.29	\$222,082.29	\$222,082.29
1-1830	Accum Depreciation OTB Boats	-\$124,639.36	-\$126,304.55	-\$128,025.25
Total Boats		\$344,137.92	\$337,590.47	\$330,824.76
1-1900	Intangible Assets			
1-1910	Designs at Cost	\$16,057.23	\$16,057.23	\$16,057.23
1-1920	Amortisation Designs	-\$16,057.23	-\$16,057.23	-\$16,057.23
Total Intangible Assets		\$0.00	\$0.00	\$0.00
Total Assets		\$8,552,279.82	\$8,269,677.45	\$8,032,155.85
2-0000	Liabilities			
2-1000	Trade Creditors			
2-1100	Trade Creditors	\$111,859.06	\$63,580.67	\$42,835.22
Total Trade Creditors		\$111,859.06	\$63,580.67	\$42,835.22
2-2000	Accruals			
2-2005	Deposits Received in Advance	\$7,250.00	\$6,750.00	\$5,125.00
2-2110	Accruals- General	\$39,596.67	\$55,697.55	\$33,459.35
2-2130	Accrual- Workcover	\$13,879.17	\$16,301.78	\$18,582.92
2-2140	Accrual- Payroll Tax	\$30,875.08	\$38,251.00	\$45,040.49
Total Accruals		\$91,600.92	\$117,000.33	\$102,207.76
2-3000	GST and Statutory Liabilities			
2-3110	GST Collected	\$96,636.09	\$26,067.63	\$53,459.49
2-3120	GST Paid	-\$32,750.22	-\$19,075.38	-\$37,187.54
2-3125	ATO Liability	\$45,467.63	\$112,731.63	\$37,731.63
2-3130	PAYG Withholding Payable	\$28,378.00	\$39,022.00	\$30,070.00
2-3150	Superannuation Payable	\$14,916.20	\$14,172.56	\$16,372.89
Total GST and Statutory Liabilities		\$152,647.70	\$172,918.44	\$100,446.47
2-4000	Employee Provisions			
2-4010	Annual Leave Payable	\$81,351.09	\$64,251.56	\$68,687.06
2-4015	Leave Loading Payable	\$14,240.20	\$11,247.42	\$12,023.72
2-4020	Long Service Leave - Current	\$34,247.00	\$34,535.00	\$34,852.00
2-4021	Long Service Leave Non-current	\$19,986.00	\$18,630.00	\$18,990.00
2-4022	On-Cost for A/L & L/Loading	\$14,840.45	\$11,721.14	\$12,530.27
Total Employee Provisions		\$164,664.74	\$140,385.12	\$147,083.05
2-5000	Bonds & Other Liabilities			
2-5010	29er's Bond Account	\$1,000.00	\$1,000.00	\$1,000.00



**Balance Sheet [Multi-Period]**

March 2021 To May 2021

		March	April	May
2-5020	RBYC Auxiliary	\$23,859.29	\$23,859.29	\$23,859.29
2-5030	Aust. Sports Foundation C.Acc	\$10,748.76	\$10,748.76	\$10,748.76
	<b>Total Bonds &amp; Other Liabilities</b>	<b>\$35,608.05</b>	<b>\$35,608.05</b>	<b>\$35,608.05</b>
2-6000	Deferred Income- Members			
2-6010	Subscription Income Deferred	\$184,365.78	\$132,411.19	\$73,592.51
2-6020	F&B All Levies Clearing	-\$27,112.71	-\$27,112.71	-\$27,112.71
2-6030	F&B Levy Prepayment	\$60,458.58	\$58,642.25	\$56,481.09
2-6060	Other Income in Advance	\$53,723.85	\$40,210.65	\$26,532.90
	<b>Total Deferred Income- Members</b>	<b>\$271,435.50</b>	<b>\$204,151.38</b>	<b>\$129,493.79</b>
2-7000	Deferred Income- Marina			
2-7010	Marina 1 Year Licence	\$211,199.44	\$155,348.41	\$89,981.62
2-7020	Marina 20 Year Lease	\$236,228.73	\$225,383.67	\$214,538.61
2-7030	Hardstand - Rental	\$29,144.66	\$21,071.53	\$11,538.45
2-7050	OTB Maintenance Income	\$41,771.58	\$29,813.47	\$16,685.69
	<b>Total Deferred Income- Marina</b>	<b>\$518,344.41</b>	<b>\$431,617.08</b>	<b>\$332,744.37</b>
2-8000	Bank Loans			
2-8030	Commercial Bill S331 300243100	\$1,295,654.37	\$1,266,001.96	\$1,236,381.73
	<b>Total Bank Loans</b>	<b>\$1,295,654.37</b>	<b>\$1,266,001.96</b>	<b>\$1,236,381.73</b>
2-9000	Other Finance			
2-9010	Equipment Loan	\$100,108.47	\$96,161.74	\$92,199.24
2-9020	Insurance Premium Funding	\$0.00	\$0.00	\$77,750.52
2-9021	Current Liability - Parks Victoria	\$13,923.40	\$9,295.78	\$4,654.66
2-9022	Current Liability - Bayside City Council	\$23,235.79	\$20,397.53	\$17,550.99
2-9023	Non-Current Liability - Parks Victoria	\$105,245.03	\$105,245.03	\$105,245.03
2-9024	Non-Current Liability-Bayside City Council	\$633,106.36	\$633,106.36	\$633,106.36
2-9035	Credit Card H. Catchpole x190	\$819.62	\$1,326.59	\$0.00
2-9036	Credit Card P Hall x271	-\$1,084.30	-\$550.41	\$519.68
2-9037	Credit Card - Sammy Doddy	\$0.00	\$460.92	\$730.84
	<b>Total Other Finance</b>	<b>\$875,354.37</b>	<b>\$865,443.54</b>	<b>\$931,757.32</b>
	<b>Total Liabilities</b>	<b>\$3,517,169.12</b>	<b>\$3,296,706.57</b>	<b>\$3,058,557.76</b>
	<b>Net Assets</b>	<b>\$5,035,110.70</b>	<b>\$4,972,970.88</b>	<b>\$4,973,598.09</b>
3-0000	Equity			
3-1000	Accumulated Funds	\$5,239,895.19	\$5,239,895.19	\$5,239,895.19
3-2000	Yachting Foundation No2 Reserv	\$17,785.73	\$17,785.73	\$17,785.73
3-2010	Members Reserve	\$202,265.50	\$202,265.50	\$202,265.50
3-3000	Retained Earnings	-\$410,241.16	-\$410,241.16	-\$410,241.16
3-9000	Current Earnings	-\$14,594.56	-\$76,734.38	-\$76,107.17
	<b>Total Equity</b>	<b>\$5,035,110.70</b>	<b>\$4,972,970.88</b>	<b>\$4,973,598.09</b>

# Royal Brighton Yacht Club

## Finance Sub-Committee Meeting

Minutes of meeting of Finance Sub-Committee held Monday 26<sup>th</sup> April 2021 at Royal Brighton Yacht Club

**Committee Member Present:** Peter Demura, Peter Strain, John Mooney, Keith Badger, Phil Hall, Paul Jenkins and Brett Heath (invited guest)

Meeting opened at 5.02pm

1. Minutes of previous meeting – Peter Demura moved that they be approved, Seconded by Peter Jenkins. Minutes approved.
2. Overview of Accounts and Club Activity.
  - a. JobKeeper payments have ended
  - b. Wages beginning to escalate
  - c. Peter Strain presented a reverse engineered system of wage forecasts and will work with Peter Gebhardt on modelling wages
3. Activity Centres/Disaggregation of Accounts
  - a. Keith Badger explained the process and the cost allocation
  - b. Refinement to continue and there was a discussion on the contribution of income from hospitality.
4. Budget meeting to be held on 5<sup>th</sup> May with Phil Hall to obtain the data and Peter Demura to create a live budget spread sheet.
5. CAPEX.
  - a. Men's Showers renovation is about \$5,000 over budget due the requirement (unforeseen) to install shower doors and additional work.
  - b. Solar Panels – The deposit (\$53,000) representing half the cost has been paid and work will begin in early June 2021.
  - c. Scott Shelton engaged and continuing to obtain relevant documents, permits and plans for front driveway.
  - d. SAMP (Sandringham Asset Management Program) was presented and the Club should look to emulate - Peter Strain.
  - e. Asset Register needs to be update – Peter Strain & OTH.

Meeting Closed at 6.00 pm. Next Meeting Monday 31<sup>st</sup> May.

Peter Demura  
Chair, Finance Sub-Committee & Honorary Treasurer  
Royal Brighton Yacht Club  
26<sup>th</sup> May 2021.

# Royal Brighton Yacht Club

## Finance Sub-Committee Meeting

Minutes of meeting of Finance Sub-Committee held Monday 31<sup>st</sup> May 2021 via Zoom

**Committee Member Present:** Peter Demura, Peter Strain, John Mooney, Keith Badger, Phil Hall, Paul Jenkins and Brett Heath (invited guest)

Meeting opened at 5.00pm

1. Minutes of previous meeting – Peter Demura moved that they be approved, Seconded by Peter Jenkins. Minutes approved.
2. Overview of Accounts and Club Activity.
  - a. Discussed financial outcomes and it was noted that it was well within the Budget.
  - b. Trading has been inconsistent, with some days stronger than others with good trading on Mothers' Day and functions.
  - c. Due to Covid restrictions functions have been cancelled.
  - d. Perishables have ceased to be purchased soon as the lockdown looked likely.
3. Activity Centres/Disaggregation of Accounts
  - a. The changes to the allocation of Jobkeeper and depreciation were noted.
  - b. Agree to introduce the concept to the GC at the end of the financial year.
  - c. A useful tool of communicating to members the structure of the Club's finances, the contribution each area of the makes and business model.
  - d. There was a discussion on the important contribution to income from hospitality, where catering was seen as a service to members that is cash flow positive.
  - e. The focus now is on reducing costs and improving revenue across the key areas of the Club.
4. Budget
  - a. Parks rental invoice, due in January, has been delayed. Rent relief will ....?
  - b. Noted the changes proposed to the treatment of rent and the addition of insurance (approx. \$10,000) in the budget. The sub-committee agreed to approve the budget, subject to the changes being made, for approval at the following General Committee meeting.
5. Audit
  - a. Initial meeting was held with the auditors on 5<sup>th</sup> May.
  - b. Portal to open on 31<sup>st</sup> may to provide answers to auditor's questions
  - c. Stocktake to be undertaken on 1st July 2021
  - d. Interim audit and testing to begin on 17<sup>th</sup> and 18<sup>th</sup> of July (June?)
6. CAPEX.
  - a. Men's Showers renovation is complete and was about \$5,000 over budget due the requirement (unforeseen) to install shower doors and additional work. By all accounts showers have been well received.
  - b. Solar Panels – The installation has been delayed following personnel changes at EA requiring a further onsite inspection and additional paperwork. There is nothing untoward as far as the installation is concerned.
  - c. Scott Shelton and Peter Coleman continuing efforts to obtain relevant documents, permits and plans for front driveway. This has been delayed due to Scott requiring surgery.
  - d. Peter Demura to prepare the maintenance budget and circulate to the General Committee at the June meeting.
  - e. SAMP (Sandringham Asset Management Program) was presented and Peter Strain developing a proposal for RBYC.

- f. Cam Hewitt to provide rub rings for the marina and White Marine to replace rods in bay ???. It was noted some additional welding required on the attenuator.
  - g. Dredging – Verbal agreement for Parks and Dept. of Transport to undertake dredging and confirmation expected shortly. Peter Strain to case up timeline for the work. It is expected that funding will be split between Parks and the Dept. of Transport.
7. No general business

Meeting Closed at 5.50 pm. Next Meeting Monday 28<sup>th</sup> June at 5.00pm at RBYC

Peter Demura  
Chair, Finance Sub-Committee & Honorary Treasurer  
Royal Brighton Yacht Club  
24<sup>th</sup> June 2021.

## GENERAL MANAGER'S REPORT JUNE 2021

- OH&S – Identified Trip Risk at entrance to Gym corridor. Mat rusted and buildup of sand underneath creating lump (trip hazard). Rusted mat removed and replaced with non-slip rubber matting.
- OH&S – Identified potential hazard with steps to showers (slipping & edge of tiling). Handrail has been installed; grip dots ordered for installation.
- Incident – Member Jim Leckie found sliver of glass in his mouth from a water glass. No injury. All water glasses rewashed and inspected for damage some glasses disposed of due to wear.
- There are no known untreated risks at RYBC.
- Internal follow up inspection for Bayside Health Inspector was conducted, all recommendations have been actioned.
- Audit commenced 17<sup>th</sup> June 2021. Follow up details being requested from PH, KS, SD & OTH via email.
- Solar installation company have conducted secondary inspection 23.06.21, installation dates TBA.
- 29.06.21 Drone footage from Marina being taken for “Real Housewives of Melbourne” by Windmill Media, permission given. Risk assessment & Insurance documents have been received.
- K2 Physiotherapy will be shutting down from mid July until the start of November so that Krystal can attend university in Queensland to obtain her Masters degree. We have agreed that we will suspend the payment of rent during this period. Krystal has agreed to do some work with our Laser squad on her return as a gesture of our goodwill.

## Minutes - RBYC Sailing Sub Committee

<b>Meeting Date</b>	Tuesday 8 <sup>th</sup> June 2021 at 7:00pm.			
<b>Meeting Venue</b>	Zoom Meeting			
<b>Attendance</b>	BH, PH, MC, MI, JS, PG, PP, ST, DM			
<b>Apologies</b>	PB			
<i>Item</i>	<i>Topic</i>	<i>Support Paper</i>	<i>Action By</i>	<i>Complete Date</i>
1.0	<b>OPENING – Brett Heath</b>			
1.1	<i>Minutes of the previous meeting be adopted. - Carried</i>			
2.0	<p><b>MATTERS ARISING</b></p> <p><b>ORCC</b></p> <ul style="list-style-type: none"> <li>Brett to write an article for the newsletter in regards to replacing IRC with ORCC</li> </ul> <p><b>Mark for rock off our tower start.</b> Diver still to be arranged by Phil. If cannot be removed, recommend something along the lines of the following:</p> <ul style="list-style-type: none"> <li>Place RBYC 7 over the rock</li> <li>Put in a crowding mark approximately on the Start Line, 60 metres from the Tower</li> <li>Declare an obstruction from the Tower to the crowding mark to RBYC 7 to the bend in the breakwater.</li> </ul>		BH  PH	
2.1	<p><b>Review of Sailing to date</b></p> <p>No sailing and not sure when it will be returned.</p>			
2.2	<p><b>Club Captains Meeting Review</b> Report as per minutes.</p> <p><b>Calendar discussion</b> Brett to circulate a revised calendar. Comments back to Brett on the proposed keelboat calendar Description of Trophies at: <a href="https://victoriancollections.net.au/collections?q=Royal%20Brighton%20Yacht%20Club">https://victoriancollections.net.au/collections?q=Royal%20Brighton%20Yacht%20Club</a></p> <p><b>Discussion regarding Lady Nelson</b> Options are to join the northern clubs with our overnight race or run. Discussion for the forum to recommend a long distance daytime race.</p>	Yes	All	

2.3	<b>Rock off the Tower</b> See Matters Arising			
2.4	<b>Nominations for SC perpetual trophies</b> <ul style="list-style-type: none"> <li>Adam Stevenson award to be presented this year</li> <li>No other special awards (Yachtsman, Phil Bedlington) due to limited sailing</li> </ul>			
2.5	<b>Dragons</b> Chas Stanton looking for support for the Dragon Fleet. John Spencer to liaise with the Fleet to determine what support they are looking for and what the club can offer		<b>JS</b>	
2.6	<b>Terence Grundy – Sayonara Cup</b> <ul style="list-style-type: none"> <li>Sailing Committee support the challenge in principle</li> <li>GM to liaise with Terence</li> </ul>		<b>PH</b>	
2.7	<b>Sailing Champions League</b> Proposal regarding Champions League. Comments back to Brett.		<b>All</b>	
<b>3.0</b>	<b>SAFETY INITIATIVES</b>			
3.1	Sign on/off app <ul style="list-style-type: none"> <li>Francesco &amp; PP working on linking the sign on App to Sail Pass.</li> <li>Francesco initially had issues getting interface to RevSport and very close to having it completed.</li> </ul>			
<b>4.0</b>	<b>OTB REPORT</b> <ul style="list-style-type: none"> <li>Nothing to report</li> </ul>			
<b>5.0</b>	<b>CRUISING REPORT</b> <ul style="list-style-type: none"> <li>Next cruise scheduled for 3<sup>rd</sup> July to coincide Docklands Firelights Festival.</li> <li>Ian Pope – ex Olympic swimming coach is the next guest speaker</li> <li>Junior day not happening due to restrictions</li> <li>Trying to get Cruising Division racing more often in the Calendar</li> </ul>			
<b>6.0</b>	<b>RESCUE BOAT WORKING GROUP REPORT</b> <ul style="list-style-type: none"> <li>Nothing to report</li> </ul>			
<b>7.0</b>	<b>RACE MANAGEMENT TEAM INITIATIVES</b> <ul style="list-style-type: none"> <li>PP to investigate getting wind readings from Redeemer onto Harry Tedstone.</li> </ul>		<b>PP</b>	

8.0	<p><b>AOB</b></p> <p><b>ORCV Winter Series</b> RBYC running the starts from Harry T. Boats offered free berthing the Friday night before.</p> <p><b>George Mac date</b> Dates to remain as currently planned</p> <p><b>Optimist Nationals</b> PP to follow up.</p> <p><b>Alan Robinson</b> Re-sail date to be determined by BH. Not to clash with ORCV races.</p> <p><b>Presentation Night</b> 17<sup>th</sup> July COVID permitting</p>		<p><b>PP</b></p> <p><b>BH</b></p>	

**Next Meeting** 13<sup>th</sup> July 2021



<b>FUTURE MEETINGS</b>	<b>COMMITTEE</b>	<b>FOCUS AREAS</b>
13 <sup>th</sup> July 2021	Sailing Committee	

<b>2020/21 MEMBERS</b>			
Chairman: Brett Heath	<a href="mailto:sailing@bretttheathconsulting.com">sailing@bretttheathconsulting.com</a>	Simon Tedstone	<a href="mailto:simon.sailing@gmail.com">simon.sailing@gmail.com</a>
Denis McConnell	<a href="mailto:denismcconnell63@gmail.com">denismcconnell63@gmail.com</a>	Phil Bedlington	<a href="mailto:philthesportsphysio@gmail.com">philthesportsphysio@gmail.com</a>
Murray Cowdell	<a href="mailto:mcowdell@yahoo.com">mcowdell@yahoo.com</a>	John Spencer	<a href="mailto:ejohn.spencer@gmail.com">ejohn.spencer@gmail.com</a>
Phil Hall	<a href="mailto:boatingmanager@rbyc.org.au">boatingmanager@rbyc.org.au</a>	Peter Gebhardt	<a href="mailto:peter.gebhardt70@gmail.com">peter.gebhardt70@gmail.com</a>
Marni Irving	<a href="mailto:m.irving@bigpond.net.au">m.irving@bigpond.net.au</a>	Paul Pascoe	<a href="mailto:paulpascoe55@gmail.com">paulpascoe55@gmail.com</a>

<b>OTHERS AS REQUIRED</b>			
Gary Davison	<a href="mailto:drgarydavison@gmail.com">drgarydavison@gmail.com</a>	Francesco Battaglini	<a href="mailto:discoversailing@rbyc.org.au">discoversailing@rbyc.org.au</a>

<b>FUTURE REGATTAS</b>		Status
Etchells Worlds	2025	Likely
2.4mR Worlds	2024	Likely
2.4mR States	March 2022	
VxOne	March 2022	
One Design Regatta	Dec 2021	In discussion

## Membership count July 20 - June 21

	Jun-20	Jul-20	-/+	Aug-20	-/+	Sep-20	-/+	Oct-20	-/+	Nov-20	-/+	Dec-20
Senior	335	312	-6.87%	313	0.32%	311	-0.64%	318	2.25%	331	4.09%	336
Senior Family	92	86	-6.52%	82	-4.65%	81	-1.22%	83	2.47%	91	9.64%	93
Senior Special	13	13	0.00%	13	0.00%	14	7.69%	14	0.00%	14	0.00%	14
40	12	12	0.00%	12	0.00%	12	0.00%	12	0.00%	12	0.00%	12
50	43	39	-9.30%	39	0.00%	39	0.00%	39	0.00%	39	0.00%	40
60	32	35	9.38%	35	0.00%	35	0.00%	35	0.00%	35	0.00%	34
Honorary Life	6	6	0.00%	6	0.00%	6	0.00%	6	0.00%	6	0.00%	6
Senior Country	13	11	-15.38%	11	0.00%	12	9.09%	13	8.33%	13	0.00%	13
Senior Absentee	36	39	8.33%	39	0.00%	39	0.00%	39	0.00%	39	0.00%	37
Crew	156	134	-14.10%	133	-0.75%	135	1.50%	134	-0.74%	138	2.99%	136
Crew Plus	26	20	-23.08%	20	0.00%	18	-10.00%	18	0.00%	20	11.11%	25
Youth U18	150	114	-24.00%	113	-0.88%	110	-2.65%	109	-0.91%	107	-1.83%	103
Intermediate 18-29	75	75	0.00%	76	1.33%	75	-1.32%	75	0.00%	82	9.33%	84
Gym	74	63	-14.86%	62	-1.59%	62	0.00%	61	-1.61%	57	-6.56%	58
Social	207	207	0.00%	208	0.48%	208	0.00%	213	2.40%	227	6.57%	237
Social Extra	63	61	-3.17%	61	0.00%	62	1.64%	62	0.00%	64	3.23%	71
Junior Family	25	23	-8.00%	22	-4.35%	22	0.00%	23	4.55%	28	21.74%	30
Iceberger	81	77	-4.94%	78	1.30%	78	0.00%	77	-1.28%	111	44.16%	83
TPI	3	3	0.00%	3	0.00%	3	0.00%	3	0.00%	2	-33.33%	3
Sponsors	4	4	0.00%	4	0.00%	4	0.00%	4	0.00%	4	0.00%	4
<b>TOTAL</b>	<b>1446</b>	<b>1334</b>	<b>-7.75%</b>	<b>1330</b>	<b>-0.30%</b>	<b>1326</b>	<b>-0.30%</b>	<b>1338</b>	<b>0.90%</b>	<b>1420</b>	<b>6.13%</b>	<b>1419</b>

-/+	Jan-21	-/+	Feb-21	-/+	Mar-21	-/+	Apr-21	-/+	May-21	-/+
1.51%	341	1.49%	346	1.47%	347	0.29%	350	0.86%	356	1.71%
2.20%	94	1.08%	98	4.26%	105	7.14%	102	-2.86%	102	0.00%
0.00%	14	0.00%	14	0.00%	14	0.00%	14	0.00%	14	0.00%
0.00%	12	0.00%	12	0.00%	12	0.00%	12	0.00%	12	0.00%
2.56%	39	-2.50%	39	0.00%	39	0.00%	39	0.00%	39	0.00%
-2.86%	35	2.94%	35	0.00%	35	0.00%	35	0.00%	34	-2.86%
0.00%	6	0.00%	6	0.00%	6	0.00%	6	0.00%	6	0.00%
0.00%	13	0.00%	13	0.00%	13	0.00%	13	0.00%	13	0.00%
-5.13%	39	5.41%	39	0.00%	38	-2.56%	38	0.00%	37	-2.63%
-1.45%	141	3.68%	141	0.00%	139	-1.42%	141	1.44%	140	-0.71%
25.00%	27	8.00%	26	-3.70%	26	0.00%	26	0.00%	28	7.69%
-3.74%	108	4.85%	109	0.93%	93	-14.68%	94	1.08%	95	1.06%
2.44%	88	4.76%	91	3.41%	112	23.08%	115	2.68%	120	4.35%
1.75%	59	1.72%	60	1.69%	68	13.33%	73	7.35%	79	8.22%
4.41%	242	2.11%	245	1.24%	250	2.04%	253	1.20%	253	0.00%
10.94%	63	-11.27%	67	6.35%	67	0.00%	68	1.49%	71	4.41%
7.14%	31	3.33%	31	0.00%	34	9.68%	31	-8.82%	31	0.00%
-25.23%	87	4.82%	87	0.00%	94	8.05%	104	10.64%	111	6.73%
50.00%	2	-33.33%	2	0.00%	2	0.00%	2	0.00%	2	0.00%
0.00%	4	0.00%	4	0.00%	4	0.00%	4	0.00%	4	0.00%
-0.07%	1445	1.83%	1465	1.38%	1498	2.25%	1520	1.47%	1547	1.78%

## Membership - May 2021

		TOTALS	TOTAL %
Senior	356		
Senior Family	102		
Senior Special	14		
40	12		
50	39		
60	34		
Honorary Life	6		
Senior Country	13		
Senior Absentee	37	<b>Total Senior</b>	<b>40%</b>
Crew	140		
Crew Plus	28	<b>Total Crew</b>	<b>11%</b>
Intermediate 18-29	120	<b>120</b>	<b>8%</b>
Youth	95	<b>95</b>	<b>6%</b>
Gym	79	<b>79</b>	<b>5%</b>
Social	253	<b>253</b>	<b>16%</b>
Social extra	71	<b>71</b>	<b>5%</b>
Junior family	31	<b>31</b>	<b>2%</b>
Iceberger	111	<b>111</b>	<b>7%</b>
TPI	2	<b>2</b>	<b>0%</b>
sponsors	4	<b>4</b>	<b>0%</b>
<b>TOTAL</b>	<b>1547</b>	<b>1547</b>	<b>100%</b>

	June 2016	June 2017	June 2018	June 2019	June 2020	End May 21
Senior	368	347	324	336	335	<b>356</b>
Senior Family	96	93	89	92	92	<b>102</b>
Senior Special	17	17	16	16	13	<b>14</b>
40	18	14	12	12	12	<b>12</b>
50	45	45	44	44	43	<b>39</b>
60	39	42	42	38	32	<b>34</b>
Honorary Life	7	7	6	6	6	<b>6</b>
Senior Country	12	16	16	15	13	<b>13</b>
Senior Absentee	55	49	40	38	36	<b>37</b>
Crew	184	149	143	155	156	<b>140</b>
Crew Plus	31	27	22	21	26	<b>28</b>
Intermediate 18-29	67	66	77	99	75	<b>120</b>
Youth U18	106	141	136	148	150	<b>95</b>
Gym	75	75	65	78	74	<b>79</b>
Social	242	233	212	207	207	<b>253</b>
Social Extra	79	77	64	64	63	<b>71</b>
Junior Family	14	19	22	28	25	<b>31</b>
Iceberger	75	79	78	73	81	<b>111</b>
TPI	0	1	1	3	3	<b>2</b>
Sponsors	11	2	4	4	4	<b>4</b>
<b>TOTAL</b>	<b>1541</b>	<b>1499</b>	<b>1413</b>	<b>1477</b>	<b>1446</b>	<b>1547</b>

## POS SPEND BY MEMBERSHIP TYPE - MAY 21

	Total Spend per month per member type	Average spend per member type	Number of members in category	Number of members spent
40	\$1,353.94	\$112.83	12	7
Honorary Life	\$587.12	\$97.85	6	6
Senior Special	\$1,316.03	\$94.00	14	8
Gym	\$5,584.31	\$76.50	73	49
Senior Family	\$6,572.52	\$64.44	102	58
Iceberger	\$6,405.14	\$61.59	104	77
Senior	\$20,353.23	\$58.15	350	194
50	\$2,192.75	\$56.22	39	15
Crew Plus	\$1,287.35	\$49.51	26	13
Social	\$12,337.33	\$48.76	253	105
60	\$1,363.92	\$38.97	35	11
TPI	\$64.50	\$32.25	2	1
Crew	\$3,702.44	\$26.26	141	55
Social extra	\$920.53	\$13.54	68	15
Intermediate 18-29	\$898.08	\$7.81	115	13
Senior Country	\$66.85	\$5.14	13	2
Senior Absentee	\$0.00	\$0.00	38	0
Youth	\$0.00	\$0.00	94	0
Junior family	\$0.00	\$0.00	31	0
<b>Total</b>	<b>\$65,006.04</b>		<b>1516</b>	

	End May 21			
Inc GST	01.07.20 - 31.05.21		01.07.20 -25.06.21	
	Invoiced	Outstanding	Invoiced	Outstanding
Member subs 20-21	\$ 879,399.00	\$ 3,915.00	\$ 879,307.00	\$ 3,915.00
Hardstand Annual Rental	\$ 107,296.00	\$ -	\$ 107,296.00	\$ -
Maintenance Fee	\$ 157,884.00	\$ 4,701.00	\$ 157,884.00	\$ 4,701.00
Marina Annual Rental	\$ 782,248.00	\$ 24,438.00	\$ 782,248.00	\$ 24,438.00
OTB Storage	\$ 22,854.00	\$ 44.00	\$ 22,854.00	\$ 44.00
<b>TOTAL</b>	<b>\$ 1,949,681.00</b>	<b>\$ 33,098.00</b>	<b>\$ 1,949,589.00</b>	<b>\$ 33,098.00</b>

	Future dated charges			
Inc GST			01.07.21- 30.06.22	
			Invoiced	Outstanding
Member subs 21-22			\$ 980,070.00	\$ 819,058.00
Hardstand Annual Rental			\$ 105,440.00	\$ 94,440.00
Maintenance Fee			\$ 162,704.00	\$ 139,005.00
Marina Annual Rental			\$ 838,743.00	\$ 757,871.00
OTB Storage			\$ 7,503.00	\$ 7,302.00
<b>TOTAL</b>			<b>\$ 2,094,460.00</b>	<b>\$ 1,817,676.00</b>

## Forecast

Jul-21

Date	Function name	Pax	Food Per head	Total food	Room hire	AV	Beverage cost	Total function	Status
02.07.21	BNI Breakfast	50	\$ 30.00	\$ 1,500.00		N/A	\$250	\$ 1,750.00	Confirmed
02.07.21	First Friday	30	\$ 30.00	\$ 900.00		N/A	On consumption	\$ 900.00	Confirmed
03.07.21	Wedding	80	\$ 70.00	\$ 5,600.00	\$ 1,000.00	N/A	On consumption	\$ 6,600.00	Confirmed
04.07.21	Glen Cross party	30	\$ 60.00	\$ 1,800.00	\$ 250.00		On consumption	\$ 2,500.00	Confirmed
08.07.21	Rotary	30	\$ 35.00	\$ 1,050.00		N/A	On consumption	\$ 1,050.00	Confirmed
09.07.21	BNI Breakfast	50	\$ 30.00	\$ 1,500.00		N/A	\$250	\$ 1,750.00	Confirmed
10.07.21	Ellas music	70	\$ 35.00	\$ 2,450.00	\$ 800.00	N/A	On consumption	\$ 3,250.00	Confirmed
11.07.21	Ruby Anniversary party	30	\$ 60.00	\$ 1,800.00	\$ 500.00		On consumption	\$ 2,300.00	Confirmed
13.07.21	Warners Institute	10		\$ -	\$ 250.00		\$80.00	\$ 330.00	Confirmed
15.07.21	Rotary	30	\$ 35.00	\$ 1,050.00			On consumption	\$ 1,050.00	
15.07.21	Lions	10	\$ 35.00	\$ 350.00		N/A	On consumption	\$ 350.00	Confirmed
16.07.21	BNI Breakfast	50	\$ 30.00	\$ 1,500.00			\$250	\$ 1,750.00	Confirmed
16.07.21	Cruising group	30	\$ 35.00	\$ 1,050.00		N/A	On consumption	\$ 1,050.00	Confirmed
19.07.21	Soroptomist ladies	25	\$ 35.00	\$ 875.00			On consumption	\$ 875.00	Confirmed
22.07.21	Rotary	30	\$ 35.00	\$ 1,050.00			On consumption	\$ 1,050.00	
23.07.21	BNI Breakfast	50	\$ 35.00	\$ 1,750.00			\$250	\$ 1,750.00	Confirmed
29.07.21	Rotary	30	\$ 35.00	\$ 1,050.00			On consumption	\$ 1,050.00	Confirmed
30.07.21	BNI Breakfast	50	\$ 30.00	\$ 1,500.00		N/A	\$250	\$ 1,750.00	Confirmed
30.07.21	Brooksy comedy night	100	\$ 30.00	\$ 3,000.00	\$ 500.00		On consumption	\$ 3,000.00	Confirmed
				\$ 23,775.00	\$3,300.00		\$1,350.00	\$ 34,105.00	
	<b>Total</b>		\$ -		\$3,500.00	\$ -	\$1,000.00	\$31,000.00	

# Minutes of RBYC Cruising Group Committee Meeting

Held on-line via ZOOM on Tuesday, 1<sup>st</sup> June 2021, commencing at 7.00pm.

**PRESENT:** Paul Jenkins (Kathleen B) – Chair

Barbara Burns, Jenny Collins, Sue Drummond, Terry Frankham, Peter Gebhardt, Pam Merritt, Peter Strain,

**APOLOGIES:** Rob Hurrell,

**MINUTES:** Of last meeting held on 5<sup>th</sup> May 2021 were confirmed as circulated.

## *MATTERS ARISING from MINUTES*

1. *Replacement member of Cruising Group Committee following resignation of Will Merritt*  
Sue Drummond was nominated to the committee by Pam Merritt, seconded by Paul Jenkins.  
Unanimously agreed.
2. *Any further follow up re what happened to the Library Computer and contained records*  
No further information, however, continuing to follow up

## **CORRESPONDENCE:**

### Out:

1. Email to Leonie Collins to confirm Committee's acceptance of the revised Titanic Night prop
2. Email of Thanks to John Hollidge following his presentation to the May Guest Speaker Forum

### In:

1. Email from Leonie Collins confirming that Sept 17<sup>th</sup> has been locked in for the Titanic Night

## **FINANCE:**

Paul Jenkins confirmed that the General Committee were OK with Cruising Group continuing to charge the \$30 annual fee, and that the General Committee would accept a \$4.5k annual budget submission from Cruising Group. Paul Jenkins to submit same on behalf of Cruising Group.

Progressive Dinner surplus confirmed as having been banked on behalf of Cruising Group.

## **GENERAL BUSINESS:**

1. **Chairman's Report.** (Paul Jenkins):
  - Repairs to the men's showers had been completed
  - Solar Panel installation was to commence shortly
  - The Commodore had met with the relevant Govt Minister regarding dredging the boating channel alongside the marina, and it had been agreed that this work would be undertaken by the government as their responsibility.
  - Stage 2 of Pier repair work has been let, and concrete slabs are being poured. Hopefully work complete by end of winter
2. **Sailing Committee Rep** (Peter Gebhardt)
  - Will be moving from IRC handicapping to ORC handicapping in line with other clubs
  - Information Forum for skippers date will likely need to be moved owing to COVID restrictions
  - Working on Ingenue Series promotion – looking to add Cruising Div to more races



3. **Guest Speaker Dinner** – Friday May 21<sup>st</sup>: John Hollidge.

- Agreed that this was a well received and interesting presentation that moved at a good pace. Kudos to the kitchen for a good meal.

4. **End of Month Cruises**

- 29<sup>th</sup>- 30<sup>th</sup> May – Yarras Edge – Cancelled owing to COVID Lockdown
- Frostbite Cruise – originally scheduled for 26<sup>th</sup>-27<sup>th</sup> June – Docklands  
Because of preparations for following weekend Firelight festival, many of the marina berths will be unavailable, and there would be a requirement to raft up  
Given Firelight Festival was to be held on the weekend of July 3<sup>rd</sup>-4<sup>th</sup>, it was agreed that the Frostbite Cruise be moved to that weekend in order to be able to participate – will still need to raft up, but able to use marina lounge for Pot Luck dinner. Will hold “Silly Hat” Competition. Peter G to advise marina.

5. **Newsletter** (Barbara Burns)

- June edition almost ready – awaiting an article from Paul J – likely mail out in 2<sup>nd</sup> week June.
- Terry Frankham to provide “Titanic Night” publicity material
- Discussion around adding and promoting a Buy/Sell/Swap/Free to a Good Home section

6. **Future Guest Speaker Forum Dinners**

- Friday June 18<sup>th</sup>. - Ian Pope – Olympics (subject to COVID restrictions)
- Friday July 16<sup>th</sup>, - Dustin Marshall – Global Fisheries
- Friday August 20<sup>th</sup>, - Brian Drummond – Watermaker Installations
- Friday Sept 17<sup>th</sup>, - “Titanic Night”, Paul and Leonie Collins
  - Cost pp to be \$75
  - Peter Gebhardt to coordinate with Caroline re catering
  - Sub-committee comprising Jenny Collins, Pam Merritt and Sue Drummond to work arrangements for the evening
- Friday October 15<sup>th</sup>. - Barbara Burns and Geoff Brewster - Broome to Darwin Cruise

Future possible speakers:;Adrian Finglas friend, motorbike around the world: Neil Blake, Port Phillip Bay-keeper: James McPherson.; Prof Peter Cooke – Energy Transition Hub?;

7. **Juniors Big Boat Day**

- Now too late in the season for a 2020 event. Defer until 2021 event.
- Need to get on Club Calendar early, and ensure no conflicts with events at RYCV
- Peter G to coordinate with Sailing Office and Club Captain

8. **Stars and Compass**

- No Entries received to date.

9. **Cruiser of the Year, and Most Improved Cruiser of the Year Awards**

- Lively discussion around potential candidates
- Most Improved Cruiser of the Year – to be awarded to Steven and Susan Etches, for first Bass Strait Cruise, and extensive participation over the past year
- Several nominations for Cruiser of the Year. These were:
  - Geoff Brewster and Barbara Burns (Saffron): Recent Cruise from Melbourne up the East Coast to Queensland and return back down the coast to Melbourne.
  - Rob Hurrell (Aquacadabra): Successfully completed Tassie circumnavigation as well as East Coast cruising over last couple of years.
  - John and Jo Walker (Kirra Kirra): Extensive East Coast Cruising over the past several years.

Committee members to email their votes to Terry Frankham, who will collate and advise the winner.

**10. Archiving Cruising Group records and photos**

- Terry Frankham advised that the photo collection up March 2020 is now on the Club Website, and available for members to access. Need to prompt Cruisers to send in photographs of subsequent Cruising activities, and to continue doing so. Terry F agreed to be a focal point for collecting these and having them catalogued and made available on an ongoing basis. Need to promote this in Newsletter and at Monthly Guest Speaker Dinner Forums.
- Paul J asked about archiving Cruising Group Newsletters. Terry F. responded that these had been collated ready for being put onto the website, however, they needed to be behind members' login firewall as they contained personal phone numbers, and that the Club had yet to set that up. Terry F. to follow up with Club.

**11. Location of Cruising Group items – permanent home**

- Peter Strain advised that Cruising Group items had been put into open shelving “pigeon hole” system behind the Bayview Room Curtains.
- Discussion around whether this was sufficient to ensure that items did not get dispersed again, and whether there was a need for dedicated labelled storage. Peter S. to revisit acquisition of a cupboard to house Cruising Group items.

**12. Cruising Group input to RBYC Strategic Planning – still waiting on completion of Sailing and Assets' Committees' Planning - TBA**

**OTHER BUSINESS**

- Terry Frankham asked if the Club could ensure that Club Notices could be removed from Club Website once they were past their date, or no longer relevant. Peter Strain responded that the Club needed to look at website management as a stand-alone activity in its own right, rather than have it done part time by the sailing office.
- Peter Gebhardt advised that he and Paul Jenkins would be participating in a Frostbite regatta being sailed against RMYS in Quest dinghies on 26<sup>th</sup> June (COVID restrictions permitting)
- Peter Gebhardt nominated Geoff Brewster to join Cruising Group Committee, which was agreed to by all present.

**NEXT MEETING:** Tuesday 6<sup>th</sup> July, 2021 at 7.00pm at the club.

**MEETING CLOSED:** 8:20pm

Chairman: \_\_\_\_\_ Secretary: \_\_\_\_\_  
(Paul Jenkins) (Terry Frankham)

Date: \_\_\_\_\_ Date: \_\_\_\_\_

## Iceberger Committee Meeting – 26/6/2021

Present: Kerry Watson, John Hawkins, Peter Strain.

Apologies: Melinda Kemp, Clifford Hayes.

- Men's changeroom shower refit. Stairs from showers to change room. Sharp edges of tiles exposed. OH&S risk. Handrails both sides installed protecting the step edge. Non-slip high vis surface treatment to be completed to stairs.
- Heating in the men's change room fluctuates, not steady. To be checked.
- Events: 1<sup>st</sup> August Winter Classic. Co-ordinators, Keith Badger, Alister Purvey.
- Signage needed at the gym entry to the building to minimise sand in change rooms:

### **SWIMMERS – PLEASE REMOVE WET SUITS BEFORE ENTRY**

- Establish and post – Marina Safety Plan. (See attached)



Marina Safety Plan